



Earn the National Association of REALTORS SFR Certification!

Presented by:
Womens Council of REALTORS® Sarasota Chapter

For many real estate professionals, short sales and foreclosures represent the new "traditional" real estate transaction. Knowing how to maneuver the complexities of short sales as well as how to identify the distinct real estate opportunities in foreclosure are not merely good skills to have in today's market—they are critical. This course helps students evaluate all available options for distressed homeowners and identify the components of an effective short-sale package. This course looks at how real estate professionals can counsel buyer-clients in the purchase of foreclosure properties. And as a practical resource, this course shows students how consumers can avoid foreclosure in the future. Gain a competitive edge with this ABR® one-day elective course.

You save the one time of \$175 that is waived till March 31, 2010.

Don't miss this discounted rate courtesy of NAR's Right Tools, Right Now Initiative!

- Course: Short Sales and Foreclosures: What Buyer's Representatives Need to Know
Instructor: Jean Dorazio, courtesy of North American Title Company
Length: 1-day training seminar
Date: Wednesday, March 10, 2010
Time: 8:30-5:00pm (8:30 -9:00am- registration Continental Breakfast)
Location: Comfort Suites Hotel Sarasota/University Park, 8305 Tourist Center Drive, University Park, FL 34201
Cost: \$79.00 Women's Council Members – \$99.00 Non-Members

Questions: For additional information, please contact Tom Mahoney HT50@hometeaminspection.com 941-316-0557

REGISTRATION

Please type or print. Fax form to 866-486-9616 or email form to: HT50@hometeaminspection.com
Applications with Check may be mailed to HomeTeam PO BOX 7454, North Port, FL 34294

Name: _____
Company: _____
Co. Address: _____
City: _____ State: _____ Zip: _____
Phone: _____ Fax: _____
E-mail: _____ MLS/NRDS#: _____

PAYMENT INFORMATION

Check Visa MasterCard

Card # _____ Expiration Date: _____

Card Holder: _____

Continental Breakfast, am and afternoon snacks provided
Lunch on your own at restaurants within walking distance



Food and Beverage Sponsors- HomeTeam Inspection Service- Tom Mahoney and Gail Shane-Neal Communities